QUESTIONNAIRE ON REVIEW OF THE ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORTING GUIDE

We invite interested parties to respond to the Consultation Paper on Review of the Environmental, Social and Governance Reporting Guide (Consultation Paper), which can be downloaded from the HKEx website at:

http://www.hkex.com.hk/eng/newsconsul/mktconsul/Documents/cp201507.pdf

This Questionnaire contains the Privacy Policy Statement; Part A: General Information of Respondents; and Part B: Consultation Questions.

All responses should be made in writing by completing and returning to HKEx both Part A and Part B of this Questionnaire no later than **18 September 2015** by one of the following methods:

By mail or Corporate Communications Department hand delivery to: Hong Kong Exchanges and Clearing Limited

12th Floor. One International Finance Centre

1 Harbour View Street

Central Hong Kong

Re: Consultation Paper on Review of the ESG Reporting

Guide

By fax to: (852) 2524-0149

By e-mail to: response@hkex.com.hk

Please mark in the subject line:

Re: CP on Review of the ESG Reporting Guide

Our submission enquiry number is (852) 2840-3844.

The names of persons who submit comments together with the whole or part of their submissions may be disclosed to members of the public. If you do not wish your name to be published please indicate so in Part A.

Privacy Policy Statement

Hong Kong Exchanges and Clearing Limited and from time to time, its subsidiaries, affiliated companies controlling it or under common control with it and its joint ventures (each such entity, from time to time, being "HKEx", "we", "us" or an "affiliate" for the purposes of this Privacy Policy Statement as appropriate) recognises its responsibilities in relation to the collection, holding, processing, use and/or transfer of personal data under the Personal Data (Privacy) Ordinance (Cap. 486) ("PDPO"). Personal data will be collected only for lawful and relevant purposes and all practicable steps will be taken to ensure that personal data held by HKEx is accurate. HKEx will use your personal data in accordance with this Privacy Policy Statement.

We regularly review this Privacy Policy Statement and may from time to time revise it or add specific instructions, policies and terms. Where any changes to this Privacy Policy Statement are material, we will notify you using the contact details you have provided us with and, as required by the PDPO, give you the opportunity to opt out of these changes by means notified to you at that time. Otherwise, in relation to personal data supplied to us through the HKEx website, continued use by you of the HKEx website shall be deemed to be your acceptance of and consent to this Privacy Policy Statement.

If you have any questions about this Privacy Policy Statement or how we use your personal data, please contact us through one of the communication channels below.

HKEx will take all practicable steps to ensure the security of the personal data and to avoid unauthorised or accidental access, erasure or other use. This includes physical, technical and procedural security methods, where appropriate, to ensure that the personal data may only be accessed by authorised personnel.

Please note that if you do not provide us with your personal data (or relevant personal data relating to persons appointed by you to act on your behalf) we may not be able to provide the information, products or services you have asked for or process your request.

Purpose

From time to time we may collect your personal data such as your name, mailing address, telephone number, email address and login name for the following purposes:

- 1. to process your applications, subscriptions and registration for our products and services;
- 2. to perform or discharge the functions of HKEx and any company of which HKEx is the recognised exchange controller (as defined in the Securities and Futures Ordinance (Cap. 571));
- 3. to provide you with our products and services and administer your account in relation to such products and services;
- 4. to conduct research and statistical analysis; and
- 5. other purposes directly relating to any of the above.

Direct marketing

Except to the extent you have already opted out or in future opt out, we may also use your name, mailing address, telephone number and email address to send promotional materials to you and conduct direct marketing activities in relation to our financial services and information services, and related financial services and information services offered by our affiliates.

If you do not wish to receive any promotional and direct marketing materials from HKEx or do not wish to receive particular types of promotional and direct marketing materials or do not wish to receive such materials through any particular means of communication, please contact us through one of the communication channels below.

Identity Card Number

We may also collect your identity card number and process this as required under applicable law or regulation, as required by any regulator having authority over us and, subject to the PDPO, for the purpose of identifying you where it is reasonable for your identity card number to be used for this purpose.

Transfers of personal data for direct marketing purposes

Except to the extent you have already opted out or in future opt out, we may transfer your name, mailing address, telephone number and email address to our affiliates for the purpose of enabling our affiliates to send promotional materials to you and conduct direct marketing activities in relation to their financial services and information services.

Other transfers of personal data

For one or more of the purposes specified above, the personal data may be:

- 1. transferred to our affiliates and made available to appropriate persons in our affiliates, in Hong Kong or elsewhere and in this regard you consent to the transfer of your data outside of Hong Kong; and
- 2. supplied to any agent, contractor or third party who provides administrative or other services to HKEx and/or any of our affiliates in Hong Kong or elsewhere.

How we use cookies

If you access our information or services through the HKEx website, you should be aware that cookies are used. Cookies are data files stored on your browser. The HKEx website automatically installs and uses cookies on your browser when you access it. Two kinds of cookies are used on the HKEx website:

Session Cookies: temporary cookies that only remain in your browser until the time you leave the HKEx website, which are used to obtain and store configuration information and administer the HKEx website, including carrying information from one page to another as you browse the site so as to, for example, avoid you having to re-enter information on each page that you visit. Session cookies are also used to compile anonymous statistics about the use of the HKEx website.

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The cookies used in connection with the HKEx website do not contain personal data. You may refuse to accept cookies on your browser by modifying the settings in your browser or internet security software. However, if you do so you may not be able to utilise or activate certain functions available on the HKEx website

Compliance with laws and regulations

You agree that HKEx and its affiliates may be required to retain, process and/or disclose your personal data in order to comply with applicable laws and regulations, or in order to comply with a court order, subpoena or other legal process, or to comply with a request by a government authority, law enforcement agency or similar body (whether situated in Hong Kong or elsewhere). You also agree that HKEx and its affiliates may need to disclose your personal data in order to enforce any agreement with you, protect our rights, property or safety, or the rights, property or safety of our affiliates and employees.

Corporate reorganisation

As HKEx continues to develop its business, we may reorganise our group structure, undergo a change of control or business combination. In these circumstances it may be the case that your personal data is transferred to a third party who will continue to operate our business or a similar service under either this Privacy Policy Statement or a different privacy policy statement which will be notified to you. Such a third party may be located, and use of your personal data may be made, outside of Hong Kong in connection with such acquisition or reorganisation.

Access and correction of personal data

Under the PDPO, you have the right to ascertain whether HKEx holds your personal data, to obtain a copy of the data, and to correct any data that is inaccurate. You may also request HKEx to inform you of the type of personal data held by it. All data access requests shall be made using the form prescribed by the Privacy Commissioner for Personal Data ("Privacy Commissioner") which may be found on the official website of the Office of the Privacy Commissioner.

Requests for access and correction or for information regarding policies and practices and kinds of data held by HKEx should be addressed in writing and sent by post to us (see contact details below).

A reasonable fee may be charged to offset HKEx's administrative and actual costs incurred in complying with your data access requests.

Termination or cancellation

Should your account with us be cancelled or terminated at any time, we shall cease processing your personal data as soon as reasonably practicable following such cancellation or termination, provided that we may keep copies of your data as is reasonably required for archival purposes, for use in relation to any actual or potential dispute, for the purpose of compliance with applicable laws and regulations and for the purpose of enforcing any agreement we have with you, for protecting our rights, property or safety, or the rights, property or safety of our affiliates and employees.

Contact us

By Post:
Personal Data Privacy Officer
Hong Kong Exchanges and Clearing Limited
12/F., One International Finance Centre
1 Harbour View Street
Central
Hong Kong

By Email: pdpo@hkex.com.hk

Part A General Information of the Respondent

company, Entity in	ame*: The Women's Foundation Limited
Company/Entity ty	rpe*: HKEx Participant:- SEHK HKFE
	☐ HKSCC ☐ SEOCH ☐ HKCC
	☐ Listed company
	Market practitioner (Type:
	☐ None of the above
Contact person*:	Mr/Ms/Mrs Su-Mei Thompson
Title: Chief I	Executive Officer
Phone no.*:	852-2581-1163 Email address: su-mei.thompson@twfhk.org
☐ Listed company	y staff
the contact inform	I fields marked with an asterisk (*) are mandatory. HKEx may use ation above to verify the identity of the respondent. Responses ct details may be treated as invalid.
	y
Disclosure of identit	
5 1	the identity of the respondent together with Part B of this response to blic. Respondents who do not wish their identities to be published a below:

Signature (with Company/Entity Chop if the response represents company/entity view)

Part B Consultation Questions

Please indicate your preference by checking the appropriate boxes. Please reply to the questions below on the proposed change discussed in the Consultation Paper downloadable from the HKEx website at: http://www.hkex.com.hk/eng/newsconsul/mktconsul/Documents/cp201507.pdf

Where there is insufficient space provided for your comments, please attach additional pages

Where	there is insufficient space provided for your comments, please attach additional pages.
1.	Do you agree with our proposal to amend Rule 13.91 to require issuers to disclose in their annual reports or ESG reports whether they have complied with the "comply or explain" provisions in the ESG Guide and if they have not, they must give considered reasons in the ESG reports?
	✓ Yes
	□ No
	Please give reasons for your views.
	We think the "comply or explain" approach is helpful since it allows listed companies a degree of flexibility when developing their ESG practice and reporting scope. This is still a relatively new concept for many companies so there is bound to be a wide range in the level of programme development and reporting capability. Offering a degree of flexibility in the near term is likely to generate a higher level of compliance in the long-term.
2.	Do you agree with our proposal to amend Rule 13.91 to require the issuer to report on ESG annually and regarding the same period covered in its annual report?
	✓ Yes
	□ No
	Please give reasons for your views. The concurrent timing will ensure investors and other stakeholders receive relevant, comprehensive data on issuer performance, both in terms of financial and non-financial information.

(i)	an ESG report may be presented as information in its annual report, in a separate report, or on the issuer's website; and
(ii)	the issuer should publish the ESG report as close as possible to, and in any event no later than three months after, the publication of the issuer's annual report?
$\overline{\checkmark}$	Yes
	No
Please	e give reasons for your views.
IIIIC	erpreted in conjunction with the annual report.
Do yoareas	ou agree with our proposal to revise the introductory section of the Guide into four (i.e. "The Guide", "Overall Approach", "Reporting Principles" and plementing ESG Discussions in the Business Review Section of the Directors' t"), and with the wording set out in Appendix II to the Consultation Paper?
Do yoareas	ou agree with our proposal to revise the introductory section of the Guide into four (i.e. "The Guide", "Overall Approach", "Reporting Principles" and plementing ESG Discussions in the Business Review Section of the Directors'
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Do yo areas "Com Repoi	ou agree with our proposal to revise the introductory section of the Guide into four (i.e. "The Guide", "Overall Approach", "Reporting Principles" and plementing ESG Discussions in the Business Review Section of the Directors' t"), and with the wording set out in Appendix II to the Consultation Paper? Yes

3.

4.

5.	Do you agree with the proposed wording of the Reporting Principles (i.e. "Materiality" "Quantitative", "Balance" and "Consistency") in the introductory section of the Guide, as set out in Appendix II to the Consultation Paper?
	☑ Yes
	□ No
	Please give reasons for your views.
	The new wording will provide greater clarity and align the Reporting Principles with international guidelines.
6.	Do you agree with the proposed wording in the Guide linking it to Appendix 16 to the Main Board Listing Rules (in relation to the requirement for ESG discussions in the business review section of the directors' report), as set out in Appendix II to the Consultation Paper?
	✓ Yes
	□ No
	Please give reasons for your views.
	This will bring the ESG reporting requirements in line with, and complement, the requirements set out in the new Companies Ordinance.
7.	Do you agree with the proposal to re-arrange the Guide into two Subject Areas (A Environmental and B. Social) and re-categorise "Workplace Quality", "Operating Practices" and "Community Involvement" under Subject Area B?
	✓ Yes
	□ No
	Please give reasons for your views.

Adopting a more consistent approach and similar terminology to that used in international guidelines will simplify the reporting process, thereby encouraging compliance.

We also hope HKEx will review the case for including a requirement on issuers to report on the extent to which they are pursuing supplier diversity in their supply chains. The Guide currently encourages issuers to disclose policies on managing environmental and social risks of the supply chain, to give number of suppliers by geographical region and to provide a description of practices relating to engaging suppliers including the number of suppliers where the practices are being implemented, how they are implemented and monitored. However, there is no specific mention of disclosure regarding minority-owned, small or disadvantaged businesses. The Global Reporting Initiative, the benchmark for voluntary sustainability reporting, has guidelines for Standard Disclosures and Guidance on Procurement Practices which propose a description of policies and practices used to promote economic inclusion when selecting suppliers. Forms of economic inclusion may include 'suppliers owned by women, suppliers owned or staffed by members of vulnerable, marginalised or under-represented groups, small and medium sized suppliers'. This type of reporting would give a clearer picture of whether and how companies in Hong Kong are embracing supplier diversity.

This is important because research shows that supplier diversity offers growth opportunities for minority-owned businesses and drives sustainable social and economic benefits for targeted communities. Supplier diversity programmes can also help issuers to connect with a major component of their customer base, access new business opportunities, create a more agile supply chain and contribute to the sustainability of the communities in which they operate. Increasingly, global companies are recognising that effective supply chain management is a viable source of growth and provides competitive advantages in terms of cutting costs and increasing customer value.

There are many examples of US companies like Walmart, IBM and Cisco that are embracing supply chain diversity with global policies in place which are intended to expand opportunities for businesses owned and operated by minorities, women, lesbian and gay, veterans and service disabled veterans, and disabled persons. As well as having a positive social and economic impact, there are business advantages of embracing supply chain diversity. According to IBM, building and maintaining a community of diverse suppliers increases IBM's opportunity to hear new ideas, apply different approaches, and gain access to additional solutions that respond to customer needs. which helps IBM deliver innovation, quality products, and world-class service to a growing global marketplace. Cisco has an internal 'Global Supplier Diversity Spend Commitment' of awarding 10 per cent of its supplier expenditure to businesses owned by minorities. According to Cisco, a diverse, multicultural supply chain is a source of innovation, enhances competitive advantage and positions the company effectively to meet the needs of customers.

8.	Do you agree with the proposal to change the heading "Workplace Quality" to "Employment and Labour Standards"?
	✓ Yes
	□ No
	Please give reasons for your views.
	The proposed changes are in line with leading international guidelines and the new Companies Ordinance.
9.	Do you agree with our proposal to upgrade the General Disclosures for each Aspect of the ESG Guide to "comply or explain"?
	✓ Yes
	□ No
	Please give reasons for your views.
	Upgrading the General Disclosures to "comply and explain" is consistent with international practice and should not impose any undue burden or cost on issuers. The disclosures are narrative in nature and, therefore, do not require the collection or analysis of data.
10.	Do you agree with our proposal to amend the wording of paragraph (b) under current Aspects A1, A2, A4, B1, C2 and C3, re-numbered Aspects A1, B1, B2, B4, B6 and B7, to "compliance with relevant laws and regulations that have a significant impact on the issuer" in order to align it with the language of the relevant provisions of the Companies Ordinance?
	✓ Yes
	□ No
	Please give reasons for your views.

	This will bring ESG reporting requirement in line with the requirements set out in the new Companies Ordinance.	
11.	Do you agree with our proposal to revise proposed Aspect A1 ("Emissions") be upgrading to "comply or explain" the current KPIs B1.1, B1.2, B1.4 and B1.5, remumbered KPIs A1.1, A1.2, A1.4 and A1.5, concerning disclosure of emissions and nor hazardous waste?	
	✓ Yes	
	□ No	
	Please give reasons for your views.	

current Aspect B2, re-numbered Aspect A2, "Use of Resources"? Yes No Please give reasons for your views. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3.1	12.	and B1.6, re-numbered KPIs A1.3 and A1.6, concerning disclosure of hazardous waste?	3
Please give reasons for your views. 13. Do you agree with our proposal to upgrade to "comply or explain" the KPIs under the current Aspect B2, re-numbered Aspect A2, "Use of Resources"? Yes No Please give reasons for your views. 14. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3. re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No		✓ Yes	
13. Do you agree with our proposal to upgrade to "comply or explain" the KPIs under the current Aspect B2, re-numbered Aspect A2, "Use of Resources"? ✓ Yes No Please give reasons for your views. 14. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3. re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? ✓ Yes No		□ No	
Yes No Please give reasons for your views. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3. re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No		Please give reasons for your views.	
Yes No Please give reasons for your views. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3. re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No			
□ No Please give reasons for your views. 14. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3. re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? □ Yes □ No	13.	Do you agree with our proposal to upgrade to "comply or explain" the KPIs under the current Aspect B2, re-numbered Aspect A2, "Use of Resources"?	e
Please give reasons for your views. 14. Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3.1 re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No		✓ Yes	
Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3.7 re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? ✓ Yes No		□ No	
re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No		Please give reasons for your views.	
re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources? Yes No			
	14.	Do you agree with our proposal to upgrade to "comply or explain" the current KPI B3.1 re-numbered KPI A3.1, concerning disclosure of the significant impacts of activities of the environment and natural resources?	
		✓ Yes	
Please give reasons for your views.		□ No	
		Please give reasons for your views.	

15.	Do you agree with our proposal to incorporate gender disclosure in proposed Subject Area B. Social, under the sub-heading "Employment and Labour Standards"?		
	\checkmark	Yes	
		No	
	Please give reasons for your views.		

TWF commends HKEx for proposing to incorporate gender disclosure in proposed Subject Area B. Social, under the sub-heading "Employment and Labour Standards."

TWF firmly believes that gender diversity in all aspects of the work place should be a principal goal for every organisation. Although, Hong Kong is a developed and sophisticated global financial and business centre, women remain significantly underrepresented in leadership, senior executive and non-executive roles across industry sectors and professions.

Women continue to earn 20% less than their male counterparts. 39% of Hong Kong companies have no women on their boards and women make up only 11.4% of directors in Hong Kong. Women are over represented among casual, part time or low status full-time workers and under-represented in decision-making positions, top status jobs and high earning fields.

Our research suggests that fostering gender equality puts organisations in a better position to:

- -Attract the best employees which is critical to success in the competitive global market place.
- -Reduce the cost of staff turnover, as both women and men are more likely to remain employed by an organisation that celebrates diversity and has a culture of inclusion
- -Enhance organisational performance. There are links between board diversity and improved company performance. This performance advantage extends to companies with a higher proportion of women on their top executive team.

By incorporating gender disclosure in this area, HKEx is setting an important precedent for Hong Kong issuers and bringing ESG reporting in line with international standards. Gender Disclosure has been a requirement in the UK since 2006. Disclosing gender data at every level of employment will further benefit the advancement of women by placing a spotlight on the numbers, encouraging organisations to formalise a development plan to build the pipeline of women for senior management positions.

Given data showing that women are paid on average 20% less than men in Hong Kong, we hope HKEx will review the case for including a requirement on issuers to report on any initiatives to review and address gender pay gaps that exist within the organisation.

Given the benefits of gender disclosure are so important, we also hope HKEx will consider in future upgrading disclosure to higher level of compliance versus the current approach of recommended disclosure.